

# PERFORMANCE INDICATORS



*We are constantly improving on our performance ,with every intention of maintaining best quality of service*

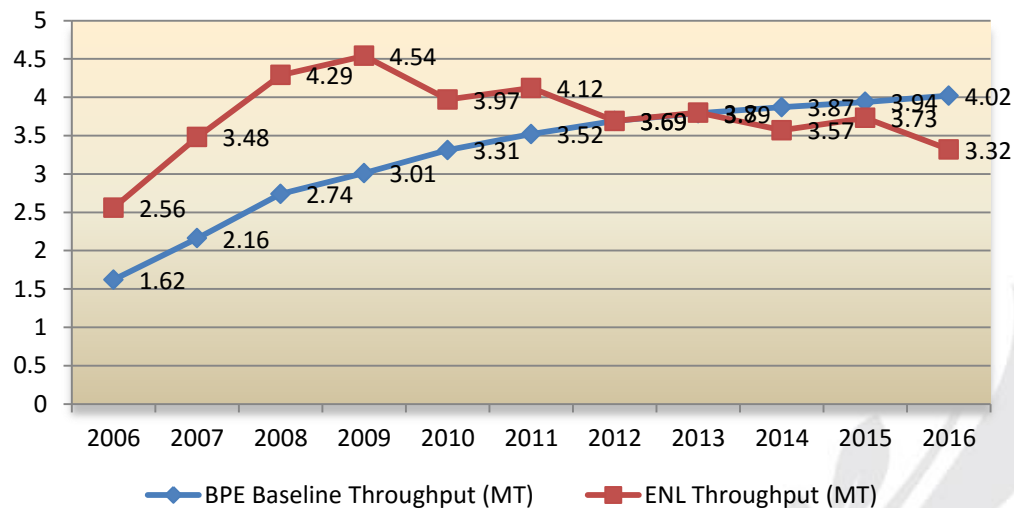
*Striving for performance with the business best practice*



# PERFORMANCE – Indicators

## COMPARISON OF ENL's ACTUAL CARGO THROUGHPUT AGAINST BPE AGREED TARGET THROUGHPUT

Business Year	BPE Baseline Throughput (MT)	ENL Throughput (MT)
2006	1.62	2.56
2007	2.16	3.48
2008	2.74	4.29
2009	3.01	4.54
2010	3.31	3.97
2011	3.52	4.12
2012	3.69	3.69
2013	3.79	3.8
2014	3.87	3.57
2015	3.94	3.73
2016	4.02	3.32



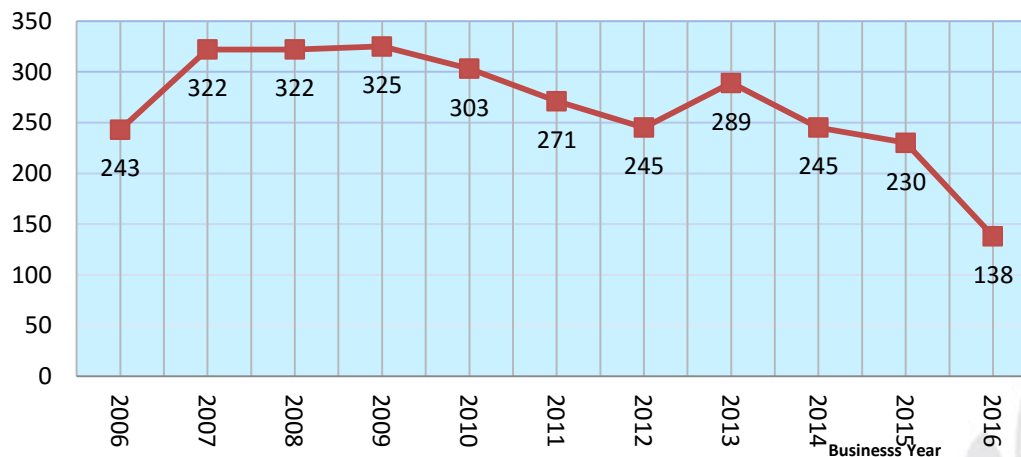


# PERFORMANCE – Indicators

VESSELS HANDLED BY ENL FROM APRIL 2006 - OCTOBER 2015 REPRESENTED ON A YEARLY BASIS

Table & Chart

Business Year	No. Of Vessels
2006	243
2007	322
2008	322
2009	325
2010	303
2011	271
2012	245
2013	289
2014	245
2015	230
2016	138



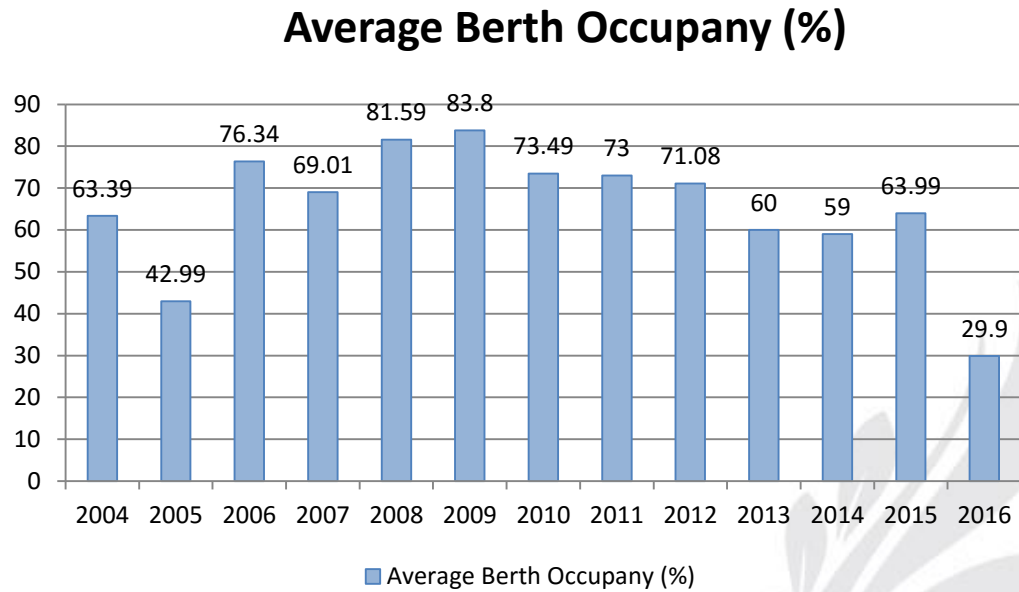


# PERFORMANCE – Indicators

## Average Berth Occupancy

### Table & Chart

Business Year	Average Berth Occupancy (%)
2004	63.39
2005	42.99
2006	76.34
2007	69.01
2008	81.59
2009	83.8
2010	73.49
2011	73
2012	71.08
2013	60
2014	59
2015	63.99
2016	29.9





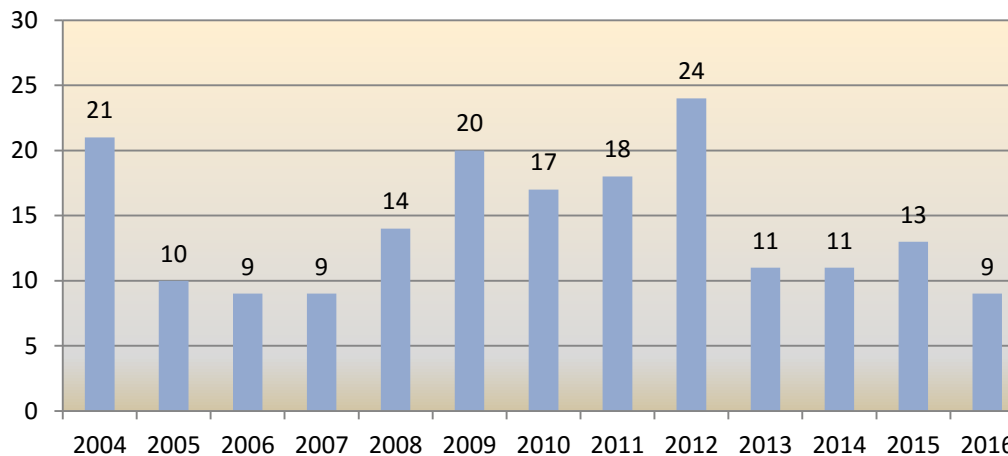
# PERFORMANCE – Indicators

## Average Turn Around Time (Days)

### Table & Chart

Business Year	Average Turn Around Time (Days)
2004	21
2005	10
2006	9
2007	9
2008	14
2009	20
2010	17
2011	18
2012	24
2013	11
2014	11
2015	13
2016	9

### Average Turn Around Time (Days)



Note:

■ Average Turn Around Time (Days)

1. ENL Started handling more Vessels of Larger capacity in 2008, hence affecting Turn-Around-Time figures for 2008 and 2009
2. More and larger bulk carriers on BIBO operations were handled
3. Waiting time of vessels outside increased due to higher Berth Occupancy in 2008/09
4. More Rice Vessels of higher tonnage capacity were also handled in 2008 and 2009 than in 2007
5. Higher tonnage Vessels were also handled in 2011 than in 2010
6. Better equipment, internal controls saw more efficiency and lower turn around time in recent years.